# B.COM. PART-III SCHEME OF EXAMINATION

Sul	bject			Max.	Min	
			, «··	Marks	Marks	
Α.	FO	UNDATION COURSE-				
	(a)	Hindi Language	75	150	50	
	(b)	English Language	75			
B.	CO	MPULSORY CORE COU	RSE:			
	i	Income Tax	75		25	
	ii	Indirect Tax	75		25	
	iii	Management Accounting	75		25	
	iv	Auditing	75		25	
and	any oi	ne of the following Continua	ation Optic	nal Group.		
		AL GROUP – A				
	i	Financial Management	75		25	
	ii	Financial Marketing	75		25	
OPT	ΓΙΟΝΑ	AL GROUP – B				
	i	Principle of Management	75		25	
	ii	International Market	75		25	
OP7	ΓΙΟΝΑ	AL GROUP – C				
	i	Information Technology and its	3			
		Applications in Business	75		25	
	ii	Essentials of E-Commerce	75		25	
OP7	ΓΙΟΝΑ	AL GROUP – D				
	i	Fundamentals of Insurance	75		25	
	ii	Money & Banking System	75		25	

#### Part - I

# SYLLABUS FOR ENVIRONMENTAL STUDIES AND HUMAN RIGHTS (Paper code-0828)

MM. 75

इन्वारमेंटल साईंसेस के पाठ्यक्रम को स्नातक स्तर भाग—एक की कक्षाओं में विश्वविद्यालय अनुदान आयोग के निर्देशानुसार अनिवार्य रूप से शिक्षा सत्र 2003—2004 (परीक्षा 2004) से प्रभावशील किया गया है। स्वशासी महाविद्यालयों द्वारा भी अनिवार्य रूप से अंगीकृत किया जाएगा।

भाग 1, 2 एवं 3 में से किसी भी वर्ष में पर्यावरण प्रश्न—पत्र उत्तीर्ण करना अनिवार्य है। तभी उपाधि प्रदाय योग्य होगी।

पाठ्यक्रम 100 अंकों का होगा, जिसमें से 75 अंक सैद्धांतिक प्रश्नों पर होंगे एवं 25 अंक क्षेत्रीय कार्य (Field Work) पर्यावरण पर होंगे।

सैद्धांतिक प्रश्नों पर अंक - 75 (सभी प्रश्न इकाई आधार पर रहेंगे जिसमें विकल्प रहेगा)

- (अ) लघु प्रश्नोत्तर 25 अंक
- (ब) निबंधात्मक 50 अंक

Field Work — 25 अंकों का मूल्यांकन आंतरिक मूल्यांकन पद्धति से कर विश्वविद्यालय को प्रेषित किया जावेगा। अभिलेखों की प्रायोगिक उत्तर पुस्तिकाओं के समान संबंधित महाविद्यालयों द्वारा सुरक्षित रखेंगे।

उपरोक्त पाठ्यक्रम से संबंधित परीक्षा का आयोजन वार्षिक परीक्षा के साथ किया जाएगा।

पर्यावरण विज्ञान विषय अनिवार्य विषय है, जिसमें अनुत्तीर्ण होने पर स्नातक स्तर भाग-एक के छात्र / छात्राओं को एक अन्य विषय के साथ पूरक की पात्रता होगी। पर्यावरण विज्ञान के सैद्धांतिक एवं फील्ड वर्क के संयुक्त रूप से 33: (तैंतीस प्रतिशत) अंक उत्तीर्ण होने के लिए अनिवार्य होंगे।

स्नातक स्तर भाग—एक के समस्त नियमित/भूतपूर्व/अमहाविद्यालयीन छात्र/छात्राओं को अपना फील्ड वर्क सैद्धांतिक परीक्षा की समाप्ति के पश्चात् 10 (दस) दिनों के भीतर संबंधित महाविद्यालय/परीक्षा केन्द्र में जमा करेंगे एवं महाविद्यालय के प्राचार्य/केन्द्र अधिक्षक, परीक्षकों की नियुक्ति के लिए अधिकृत रहेंगे तथा फील्ड वर्क जमा होने के सात दिनों के भीतर प्राप्त अंक विश्वविद्यालय को भेजेंगे।

#### UNIT-I THE MULTI DISCIPLINARY NATURE OF ENVIRONMENTAL STUDIES

# Definition, Scope and

## **Importance Natural Resources:**

#### Renewable and Nonrenewable Resources

- (a) Forest resources: Use and over-exploitation, deforestation, Timber extraction, mining, dams and their effects on forests and tribal people and relevant forest Act.
- (b) Water resources: Use and over-utilization of surface and ground water, floods drought, conflicts over water, dam's benefits and problems and relevant Act.
- (c) Mineral resources: Use and exploitation, environmental effects of extracting and using mineral resources.
- (d) Food resources: World food problems, changes caused by agriculture and overgrazing, effects of modern agriculture, fertilizer-pesticide problems, water logging, salinity.
- (e) Energy resources: Growing energy needs, renewable and non-renewable energy sources, use of alternate energy sources.
- (f) Land resources: Land as a resource, land degradation, man induced landslides soil erosion and desertification.

(12 Lecture)

#### UNIT-II ECOSYSTEM

# (a) Concept, Structure and Function of and ecosystem

- Producers, consumers and decomposers.
- Energy flow in the ecosystem
- Ecological succession
- Food chains, food webs and ecological pyramids.
- Introduction, Types, Characteristics Features, Structure and Function of Forest, Grass, Desert and Aquatic Ecosystem.

## (b) Biodiversity and its Conservation

- Introduction Definition: genetic. species and ecosystem diversity
- Bio-geographical classification of India.
- Value of biodiversity: Consumptive use. Productive use, social ethics, aesthetic and option values.
- Biodiversity at global, National and local levels.
- India as mega-diversity nation.

- Hot spots of biodiversity.
- Threats to biodiversity: habitat loss, poaching of wildlife, man-wild life conflict.
- Endangered and endemic species of India.
- Conservation of biodiversity: In situ and Ex-situ conservation of biodiversity.

(12 Lecture)

#### **UNIT-III**

# (a) Causes, effect and control measures of

- Air water, soil, marine, noise, nuclear pollution and Human population.
- Solid waste management: Causes, effects and control measures of urban and industrial wastes.
- Role of an individual in prevention of pollution.
- Disaster Management: floods, earthquake, cyclone and landslides.

(12 Lecture)

# (b) Environmental Management

- From Unsustainable to sustainable development.
- Urban problems related to energy.
- Water conservation, rain water harvesting, watershed management.
- Resettlement and rehabilitation of people, its problems and concerns.
- Environmental ethics: Issues and possible solutions.
- Climate change, global warming, acid rain, ozone layer depletion, nuclear accidents and holocaust.
- Wasteland reclamation
- Environment protection Act: Issues involved in enforcement of environmental legislation.
- Role of Information Technology in Environment and Human Health.

## **UNIT-IV**

General background and historical perspective-Historical development and concept of Human Rights, Meaning and definition of Human Rights, Kind and Classification of Human Rights. Protection of Human Rights under the UNO Charter, protection of Human Rights under the Universal Declaration of Human Rights, 1948. Convention on the Elimination of all forms of Discrimination against women. Convention on the Rights of the Child, 1989.

#### **UNIT-V**

Impact of Human Rights norms in India, Human Rights under the Constitution of India, Fundamental Rights under the Constitution of India, Directive Principles of State policy under the Constitution of India, Enforcement of Human Rights in India. Protection of Human Rights under the Human Rights Act, 1993- National Human Rights Commission, State Human Rights Commission and Human Rights court in India. Fundamental Duties under the Constitution of India.

#### Reference/ Books Recommended

- 1. SK Kapoor- Human rights under International Law and Indian Law.
- 2. HO Agrawal- Internation Law and Human Rights
- 3. एस.के. कपूर मानव अधिकार
- 4. जे.एन. पान्डेय भारत का संविधान
- 5. एम.डी. चतुर्वेदी –भारत का संविधान
- 6. J.N.Pandey Constitutional Law of India
- 7. Agarwal K.C. 2001 Environmental Biology, Nidi pub. Ltd. Bikaner
- 8. Bharucha Erach, the Biodiversity of India, Mapin pub. Ltd. Ahmedabad 380013, India, Email: mapin@icenet.net(R)
- 9. Bruinner R.C. 1989, Hazardous Waste Incineration. McGraw Hill Inc.480p
- 10. Clark R.S. Marine pollution, Clanderson press Oxford (TB)
- 11. Cuningham, W.P.Cooper. T.H.Gorhani, E & Hepworth. M.T,200
- 12. Dr. A.K.- Environmental Chemistry. Wiley Eastern Ltd.
- 13. Down to Earth, Center for Science and Environment (R)
- 14. Gloick, H.P. 1993 Water in crisis. pacific institute for studies in Deve. Environment & Security. Stockholm Eng. Institute. Oxford University, Press. m 473p.
- 15. Hawkins R.E. Encyclopedia of Indian Natural History, Bombay Natural History Society, Mumbai (R)

# बी.ए./ बी.एस-सी./ बी.कॉम./ बी.एच.एस.सी. भाग -एक (आधार पाठ्यक्रम) प्रथम प्रश्नपत्र हिंदी भाषा

कोड....

पूर्णांक 75

क्रेडिट 05

# पाठ्यक्रमका उद्देश्य:-

1.हिंदी भाषाके प्रयोजनात्मक स्वरूप का सामान्य ज्ञान प्रदान करना।

- 2.कंप्यूटर में हिंदी भाषा के प्रयोग की आवश्यकता के अनुरूप कंप्यूटर की कार्य प्रणाली की आरंभिक जानकारी से अवगत होने के लिए प्रेरित करना।
- 3.हिंदी व्याकरण की बुनियादी ज्ञान संप्रेषण कौशल तथा भाषायी दक्षता से अवगत कराना।
- 4.साहित्य और समाज को समझने की दिशा में रुझान उत्पन्न करना।

# पाठ्य विषय:-

इकाई 1. (क) पल्लवन, पत्राचार, अनुवाद	अंक 15 18 कालखंड
(ख) एक टोकरी भर मिही: माधवराव सप्रे बड़े भाई साहब: प्रेमचंद	10 4/14/43
इकाई 2. (क) संक्षेपण, हिंदी में संक्षिप्तिकरण, हिंदी-अपठित गद्यांश, पारिभाषिक	अंक 15 18 कालखंड
शब्दावली, हिंदी में पदनाम, मुहावरे एवं लोकोक्तियाँ (ख) जागो फिर एक बार: सूर्यकांत त्रिपाठी 'निराला' जनमदिन ('मिट्टी से कहूँ गाधन्यवाद' संग्रह से): एकांत श्रीवास्तव	10 Anergs
इकाई 3. (क) शब्द-शुद्धि, वाक्य-शुद्धि, शब्द-ज्ञान- पर्यायवाची शब्द, विलोम शब्द, अनेकार्थी-शब्द, समशुत शब्द, अनेक शब्दों के लिए एक शब्द	अंक 15 18 कालखंड
(ख) भोलाराम का जीव : हरिशंकर परसाई	
जीप पर सवार इल्लियां: शरद जोशी	
इकाई 4.(क) मानक भाषा का अर्थ, मानक हिंदी भाषाका अर्थ, स्वरूप,	अंक 15

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वेशेषताएँ, मानक, उपभानक, अमानक-भाषा	18 कालखंड
(ख)शिकागो से स्वामी विवेकानंद का पत्र	
सत्य और अहिंसा: महात्मा गांधी	
इकाई 5. (क) देवनागरी लिपि- नामकरण, स्वरूप, विशेषताएँ, कंप्यूटर का	अंक 15
प्तामान्य परिचय, कंप्यूटर में हिंदी का अनुप्रयोग।	18 कालखंड
(ख)कछुआ-धरम : चन्द्रधर शर्मा 'गुलेरी'	
छत्तीसगढ़ का वैभव: हीरालाल शुक्ल	

# मूल्यांकन योजना:-

प्रत्येक इकाई से एक-एक प्रश्न पूछे जाएंगे। एक प्रश्न के 15 अंक होंगे। प्रत्येक प्रश्न में आंतरिक विकल्प होगा। प्रत्येक प्रश्न के दो भाग 'क' और 'ख' होंगे एवं अंक क्रमश:08 एवं 07 होंगे। प्रश्नपत्र का पूर्णांक75 निर्धारित है।

प्रश्नपत्रकेपूर्णांककादसप्रतिशतअंकआंतरिकमूल्यांकनकेलिएनिधारितहै।

पाठ्यक्रम अधिगम परिणाम:-

इस पाठ्यक्रम को पूर्ण करने के पश्चात विद्यार्थी:-

- 1.हिंदी प्रयोजनात्मक तथा कार्यशील भाषा के प्रति सजग होंगे।
- 2.भाषा संबंधी संभावित अशुद्धियों एवं उनके परिष्कारसे परिचित होंगे तथा मानक भाषा का व्यवहार करने में सक्षम होंगे।
- 3.विद्यार्थियों के शब्द भंडार में वृद्धि होगी।
- 4.हिंदी साहित्य के पठन-पाठन के प्रति रुचि जागृत होगी एवं सामाजिक महत्व के विविध आयामों को समझने की दृष्टि विकसित होगी।

पाठ्यक्रम निर्माण का औचित्य:-

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# BA/B.Sc./B.Com/B.Sc. Home.Sc. (Part-I) Foundation Course Paper-II English Language

Max. Marks:75 Total credits: 05 Qualifying Marks:26

Paper-II	Mark's	Period's	Credit
Unit-I Flamingo: A Textbook for college students Publication: Macmillan Publishers	3x5=15	18	01
Writing Skill     Describing a place or a person.     Writing a Biographical Sketch     Narrating an event or experience	1×10=10	18	01
	1x5=05 1xl0=10	18	01
Unit -IV Letter Writing  (a) Formal Letters (Business Letters/ Application/Press/ Official Letters)  (b) Informal Letters (Relatives and friends)	1x5=5 1x5=5	09	0.5
Unit-V Grammar	1x25=25	27	1.5
<ul> <li>Articles</li> <li>Gerunds /Participles</li> <li>Subject Verb Agreement</li> <li>Use of Conjunctions</li> <li>Tenses</li> <li>Relatives</li> <li>Possessives &amp; self forms</li> <li>Grammatical items given in Textbook 'Flaminso'</li> </ul>			
Recommended Books-  1. Essential English Grammar, 2nd Edition by Raymond Murphy, Cambridge Publication  2. English Grammar in use 5th edition by Raymond Murphy, Cambridge Publication.  3. Advanced English Grammar by Martine Hewings Cambridge University Press.	75	90	05

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CI	ENTRAL	BOARD OF STUDIES-COMMERCE-PROPOSED SYLLAB	US			
Class Name		B.Com. Part- 1 (CCC-2022)				
Paper Code		Paper 3 CC-2201				
Title of Subj	ject	Financial Accounting				
Objective		The course aims to help learners to acquire conceptual knowledge on financial accounting to impart skills for recording various kinds of business transactions with G.S.T. and to prepare financial statements				
Max Marks	<b>-</b> 75+25	Min Marks 25+10				
Credit Value	e	5				
		Detailed Syllabus				
Units		Content of the syllabus	No. of lectures			
Unit- 1	Accounting: An introduction: Development, Definition, Needs, objectives, Branches of Accounting, Basic Accounting principles concept and conventions Accounting standard: National & International Accounting Transaction: Concept of Single and Double entry system, Books of original Records, journal, ledger, sub division of journal cash book (including GST Transaction) and Trial balance					
Final Accounts: Manufacturing Accounts, Trading Accounts, Profit Loss Account, Balance Sheet, Adjustment Entries with various provision and reserves.  Rectifications of Errors: Classification of errors, location of errors, Rectification of errors, Suspense account, Effect on profit Depreciation accounting; methods of recording depreciation, methods for providing depreciation, Depreciation of different assets; Indian accounting standard and Income Tax,						
Computerized Accounting System (using any popular accounting software); Creation of Vouchers; recording transactions; preparing reports, cash book, bank book, ledger accounts, trial balance, Profit and loss account, Balance Sheet, Fund Flow statement, Cash Flow Statement, Selecting and shutting a Company, Backup and Restore data of a Company.						

Unit- 4	Accounting for Hire-Purchase Transaction, Journal entries and ledger account in the books of Hire Venders and Hire purchase for large value items including Default and repossession.  Consignment: Features, Accounting treatment in the books of the consignor and consignee.  Accounting for Inland Branches:  Concept of dependent and Independent branches, accounting aspects, debtor's system, stock and debtor's system, branch final accounts system and wholesale basis system. Preparation of consolidated profit and loss accounts and balance sheet with adjustment	15
Unit- 5	Joint Venture: Features, Accounting procedures, Joint Bank account, Records Maintained by Co-venturer of(a) all transactions (b) only his own transactions. (memorandum joint venture account).  Partnership Account: Dissolution of a partnership firm, Amalgamation of partnership Firms, Conversion of partnership firm into limited liability Company	15
Ca	se study/Skill based activities/field work/project work etc. (for extra credi	t)
Learning out come	<ol> <li>Apply the generally accepted accounting principle while recording transactions.</li> <li>Demonstrate accounting process under computerized accounting system.</li> <li>prepare cash book and other account necessary while running a business.</li> <li>Evaluate the importance of depreciation</li> <li>prepare dissolution and Amalgamation account of partnership firm:</li> </ol>	ctions with

# Suggested Readings:

- 01. Gupta, R.L. and Radhaswamy. M; Financial Accounting Sultan Chand and Sons, New Delhi.
- 02. Monga J.R. Ahuja Girish and Sehgal Ashok: Financial Accounting; Mayur Paper Back, Noida.
- 03. Shukla M.C. Grewal T.s. and Gupta, S.C.: Advanced Accounts; S. Chand & Co. New Delhi.
- 04. Singh B.K. Financial Accounting; Wisdom Publishing House, Varanasi.
- 05. Shukla S.M.; Financial Accounting; Sahitya Bhawan Publication; Agra.
- 06. Karim & Khanuja; Financial Accounting; SBPDPublishing House; Agra.
- 07. Agrawal & Mangal; Financial Accounting Universal Publication.

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	CENTRAL	BOARD OF STUDIES-COMMERCE-PROPOSED SYLLA	RRAZ					
Class Name		B.Com. Part I (CCC-2022)						
Paper Code/Paper No.		Paper – 4 (CC-2202)						
Title of Sul	bject:	Business Communication						
Objectives:		The course Aims to impart the learner's skill in reading writing and communication in business field especially using electronic	media.					
Max Mark	s – 75+25	Min Marks 25+10						
Credit Valu	ue	5						
		Detail Syllabus						
Units		Content of the Syllabus	No. of Lectures					
Unit 1	15							
Unit 2	Corporate Network; Grapevine; Practices i effective lis listening ex	VOT analysis. Communication: Ethics. Business Language.  communication: Formal and Informal communication.  Miscommunication (Barriers) and improving communication,  n Business communication - Group Discussions. Seminar.  stening Principle of effective listening, Factor of effective -  ercises, Oral. Written and Video session, Audience analysis and  cill - Business letters — Definition, Concepts, Structure.	15					
Unit 3	Advantage, Disadvantage Business let	15						
	Report Wri report, report prepar Oral Pr Presentation Sales Presentation Motivate, Presentation	ration. esentation Principles of Oral Presentation, Factor effecting a, Training Presentation, conducting surveys, Speeches to	13					
Unit 5	Non- V e r kinesics, Proxemics, Interview sk Interview. Modem for internationa	b a l Aspects of communicating, Body Language: K  Para Language.  tills: Appearing in Interviews; Conducting I interview; mock  ins of Communicating: Fax; E-Mail; video Conferencing; etc.  Il Communication for globe business.						
Case		based activities/field work/project work as applicable (for ex	tra credit)					
earning		w Various forms of Communication, Communication Barriers.						
Out comes	2- Com	prehend a variety of Business Correspondence and respond Appr	opriately.					
	3- Use	appropriate Grammatical Constructions and Vocabulary to Conctively.	nmunicate					

Suggested Reading (Books) :-

- 1. Balasubramanian: Business Communication: Vikas Publication House, Delhi.
- 2. Kaul: Effective Business Communication: Prentice Hall, New Delhi,
- 3. Patri VR Essentials of Communication: Greenspan Publication, New Delhi.
- 4. Senguin J: Business Communication: The Real World and your career, NewDelhi.
- 5. Dr. Mishra, Shukla and Patel: Business Communication: SBPD PublishingHouse, Agra.

	Chairman	HO	D PG Department	HO	ID UG Department	8	Subject Expert
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(	CENTRAL BO.	ARD OF STUDIES-COMMERCE-PROPOSED SYLLA	BUS				
Class Na	me:	B.COM Part-I (CCC-2022)					
Paper Code/Paper No:		Paper-5 (CC-2203)					
Title of S	ubject:	Business Mathematics					
Objective	28:	To enable the students to have such minimum ke mathematics as is applicable to business and economic situ					
Max mar	·ks: 75 + 25	Min. Marks: 25+10					
Credit V	alue	5					
		Detail Syllabus					
Unit		Content of Syllabus	No. of Lectures				
Unit- 1	limitations Simple and of weighted average of large number Ratio- Meaning ratios, calculus subtracting the business and of Proportion, In Proportion, Manager election, examproblems related to the proposition of the Proportion, in P	Average: Meaning, characteristics, uses, merits & demerits and limitations  Simple and combined average, change in term value, speed average, weighted average, algebraic problems! Calculation of average in case of large number of terms.  Ratio- Meaning and characteristics, comparison of ratios, division of ratios, calculation of real numbers on basis of ratios, adding or subtracting the same number in terms of ratio, practical use of ratio in business and consolidation.  Proportion- Meaning, Characteristics, Difference in ratio and proportion, Problems related to Continuous Proportion, Indices Proportion, Mix ratio.  Percentage- Meaning and utility, rules related to percentage, number, election, examination, income expenditure, consumption, mixture, problems related to population.					
Unit- 2  Commission and Brokerage- Meaning, types of business agency, cash and redemption transactions, commission before and after bonus benefits, problems related to the word prior/ due amount.  Discount- Meaning and types, problems related to trading discount, cash discount, sequential discount and equivalent discount rate.  Profit and Loss- Cost or purchase price, selling price, profit, loss, gross profit, concept of gross profit, percentage profit loss, purchase and sale price, more than one buyer and seller, dishonesty, adulteration, discount, commission related problems.							
Unit- 3	15						
Unit-4  Logarithms and Antilogarithms-Meaning, properties, fundamental laws and types, practical use of logarithm and antilogarithm table  Simple and Compound interest- Principal, amount, concept of real and nominal rate of interest, difference between simple interest and compound interest, practical problems related to interest, time, rate, principal and amount. Calculation of interest by third, tenth and tenth rule and common multiplier method.							

	Vedic mathematics -Brief history of Vedic mathematics in Indian knowledge tradition, methods and practice of quick calculation of addition, multiplication, division, square and square root of numbers through Vedic mathematics, method of quick verification of answers from Digit Sum.	15
	<u>Simultaneous equations</u> -Meaning, characteristics, methods of solving equations in two variables- Graphical, Substitution, Elimination and Cross multiplication.	
Discount, B	ags: Vedic mathematics, Logarithms, Simultaneous Equations, Ratio rokerage, Commission, Average, interest	
Cas	1.To apply basic terms of integration in solving practical problems fiel business. To explain basic methods of business calculus, types and integration in solving practical problems field business.	d of as of
Learning Out comes	<ul> <li>interest account and their basic applications in practice.</li> <li>2.To solve problems in the areas of business calculus, simple and compinterest account, use of compound interest account, loan and consunt.</li> <li>3.To discuss effects of various types and methods of interest account.</li> <li>4. Connect acquired knowledge and skills with practical problems in expractice.</li> </ul>	ner credit.

# Suggested Books

- 1. Dr. Karim & Agrawal, Business Mathematics SBPD Publishing house, Agra(Both Hindi & English medium)
- 2. Magar Dr. Abhilasha Business Mathematics Himalaya publication Mumbai
- 3. Sancheti & Kapoor Business Mathematics Sultan chand and sons New Delhi
- 4. Sharma J.K. Business Mathematics IK International pvt. Ltd. New Delhi
- 5. Kumar Mrityunjay Business Mathematics S. Chand Publishing New Delhi
- 6. Agrawal Dr. Mahesh Business Mathematics Ramprasad and sons Bhopal

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CEI	VTRA	L BOAR	D OF STUDIES-COMMERCE-PROPOSED SYLLAD	BUS				
Class Nan	ne		B.Com – 1 <sup>st</sup> Year (CCC-2022)					
Paper Code/Paper No.			Paper – 6 CC-2204					
Title of Subject:			Business Regulatory frame work					
Objective			To provide a brief idea about the framework of Indian bus	iness laws				
Max Mar		5+25	Min Marks- 25 + 10					
Credit Va	lue		5					
			Detailed Syllabus					
Units			Content of the Syllabus	No. of Lectures				
Unit -1	accep	tance.; ca	et (1872) –I: Nature of contract classification; offer and pacity of parties to contract, free consent, considerations, ect; Agreement declared void.	15				
Unit-2	Special contracts; Indemnity & Guarantee, Bailment and pledge; Law of Agency- Meaning, Modes of creating Agency, Types of Agents, Personal Liability of an Agent and Termination of Agency.							
Unit -3	Sale of Goods Act (1930): Definition, Sale & Agreement to sell, Types of Goods, Conditions & Warranties, Sale by Non-owners, Unpaid Seller, CIF, FOB and Ex-Ship Contracts.							
Unit - 4	Negotiable Instrument Act (1881) Definition of Negotiable instrument; Feature; promissory note; Bill of exchange cheque; Holder and holder in the due course; crossing of a cheque, types of crossing; Negotiation; dishonor and discharge of negotiable instrument, Information technology Act 2000 and cybercrime Act 2012 related to e- Business							
Unit - 5	only.  The consumer protection Act 2019: Main provision, Definition of consumer, consumer Disputes, Grievances redressal machinery; Indian partnership Act1932, Limited Liabilities partnership Act 2008, Introduction of Intellectual property Right Act – Copyright, Patent & Trademark.							
Case stud	y/Skill	l based ac	ctivities/field work/project work as applicable (for ext	ra credit)				
	1	mercant	w the students with the basic concept terms & provile and business laws.					
Learning out comes	2	governin	elop well verse in basic provisions regarding legal fing the business world.					
nggested R	3	protection		consumer				

Suggested Readings: Book

1. Kuchal M.C. Business Law: Vikas publishing house, Delhi. (English Medium)

2. Lapoor N.D.: Business Law; Sultanchand & Sons, New Delhi. (English Medium)

3. Chandha P.R.: Business Law; Galgotia New Delhi. (English Medium)

4. Dr. J.K. Vaishnav: Business Law; Sahitya Bhawan Publication Agra (English Medium)

	Name and Signature of Member					
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CENT	RAL BOARD OF STUDIES-COMMERCE-PROPOSED SYLLABUS				
Class Name	B. Com Part-I (CCC-2022)				
Paper Code/ Paper No.	Paper – 7 (CC-2205)				
Title of Subject:	Business Environment				
· Y	1. To acquaint students with the local and global environment of business.				
Objectives:	2. To acquaint students with the economic, political and technological environment in business				
	3. To acquire in - depth knowledge of govt. policies and legal environment of business				
Max Marks 75+25	Min Marks 25+10				
Credit Value	5				

**Detailed Syllabus** 

Unit Content of Syllabus		No. of Lecturer
Unit- 1	Business Environment: Type of Environment-internal, external, micro and macro environment. Competitive structure of industry, environmental analysis and strategic management. Managing diversity. Scope of business, characteristics of business. Objectives and the uses of study. Process and limitations of environmental analysis.	15
Unit- 2	Economic Problem of Growth: Inflation Parallel Economy Industrial Sickness  Economic Factors of Growth: Foreign Direct Investment (FDI),  Foreign Portfolio Investment (FPI), Micro, Small and Medium  Enterprises (MAMEs)	15
Unit- 3	Developing Countries, Foreign Trade & Economic Growth, International Economic Groups: GATT, WTO, UNCTAD, World Bank, IMF, TRIPS, TRIMS Regional Trade Agreements: European Union (EU), ASEAN, SAARC, NAFTA	15
Unit- 4	Foreign Portfolio Investment (FPI), Micro, Small and Medium Enterprises (MAMEs)  International Environment: Trends in World Trade & The Problems of Developing Countries, Foreign Trade & Economic Growth, International Economic Groups: GATT, WTO, UNCTAD, World Bank, IMF, TRIPS, TRIMS Regional Trade Agreements: European Union (EU), ASEAN, SAARC, NAFTA  Govt. Policies: Export-Import Policy, Monetary & Fiscal Policy, Privatization, Liberalization, Globalization, Demonetization, Disinvestment, Foreign Exchange Management Act 2000 Industrial Policy, Industrial Licensing (National & State)  Economic Planning: Need, Objective, Strategy, Review of Previous Plan, NITI AAYOG, Gross Domestic Product: Meaning, Characteristics, calculation and impact in employment & productivity with refence to India & Chhattisgarh. Economic Environment in Chhattisgarh: Economic of Chhattisgarh – Its Basic Feature, Population of Chhattisgarh	
Unit- 5	Economic Planning: Need, Objective, Strategy, Review of Previous Plan, NITI AAYOG, Gross Domestic Product: Meaning, Characteristics, calculation and impact in employment & productivity with refence to India & Chhattisgarh.	15

# 1. Understand relationship between environment and business Applying the environment analysis techniques in Practice. 2. The students will be able to demonstrate and develop conceptual framework of business environment and generate interest in international business. 3. Familiarize with the Nature of local business environment and its component.

4. Acquaint students with govt. policies and different roles for the emergence, upliftment and smooth functioning of business organization.

# Suggested Readings:

18

01. Sheikh Saleem, Business Environment, Pearson

02. Francis, Cherunilan, Business Environment, Himalaya Publishing House

03. Gupta C.B., Business Environment Sultan Chand & Sons

04. Paliwar Veena Keshav, Business Environment, PHI Learning Private Limited, Delhi

05. Singh Ranjeet ,Business Environment, Kalyani Publishers New Delhi

06. Sinha V.C., Business Environment (Hindi & English), SBPD Publications Agra

07. Upadhyay Sharma Dayal, Business Environment (Hindi), Ramesh Book Depot Jaipur

08. Singh, Dr. S.K., Business Environment (Hindi), Sahitya Bhawan Publication Agra

09, Jain Dr. S.C., Business Environment (Hindi), Kailash Pustak Sadan, Bhopal

10. Joshi Rosy, Kapoor Sangam, Business Environment (Hindi), Kalyani Publishers New Delhi

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Class Nan	ne	B.Com.1st Year (CCC-2022)						
Paper Co	de/ Paper No.	Paper- 8 (CC-2206)						
Title of St	abjects:	Business Economics						
Objective	s:	The course aims to acquaint the learners with fundamental economic theories and their impact on pricing, demand, supply, production, and cost concepts.						
Max Mar	ks 75 +25	Min Marks: 25 + 10						
Credit Va	lue	5						
		Detailed Syllabus						
Units								
Unit-I	limitations, r Business Ec Role and Res Market Den Demand, Ch	Micro &Macro Economics Meaning, Scope, Importance and ture, Distinguish between Micro &Macro Economics nomics Meaning, Definition, objective and nature & Scope, onsibilities of a business Economist.  and Analysis: Meaning of Demand and Determinants of ages in Demand, Demand Function Law of Demand, Types of exceptions of Law of Demand						
Unit-2	Demand, Lav Indifference	Consumer Behaviour and Elasticity of Demand: Utility Analysis of Demand, Law of Diminishing marginal utility & Consumer Surplus, adifference Curve technique, Price Line or Budget Line, Concept of lasticity of Demand, Importance, Types, Calculations of different concepts of Elasticity, Methods of measurement of Price Elasticity of Demand						
Unit-3	Production Analysis: Meaning of Supply and Supply function, Concepts of Stock and Flow, Determinants of Supply, Law of Supply, Changes in Supply, Production Function: a) Law of Variable Proportions b) Law of Returns to Scale, Economies and Diseconomies of Scale							
Unit-4	Market Morphology and Equilibrium of the Firm and Industry: Meaning, Classification and Types of Market, Market structure formed on the basis of perfect and imperfect competition, Price and output determination under Perfect Competition, Price and Output determination under monopoly, Discrimination Monopoly- Features, Price and Output determination under discriminating Monopoly, Price and Output determination under Monopolistic Competition, Oligopoly							
Unit-5  Chhattisgarh Economy- Price Control- Price ceiling and price floor, Study of Chhattisgarh economy, Prospects of economy development, Economic Survey of Chhattisgarh								

	1	Examine how different economic systems function and evaluate implications of various economic decisions;
Learning	2	Examine how consumers try to maximize their satisfaction by spending on different goods;
Out comes:	3	Analyze the relationship between inputs used in production and the resulting outputs and costs;
	4	Analyze and interpret market mechanism and behaviour of firms and response of firms to different market situations
	5	Examine various facets of pricing under different market situations.

# Suggested Readings:

- 1. Ahuja, H. L. (2019). Theory of Micro Economics. New Delhi: Sultan Chand Publishing House.
- 2. Koutsoyannis, A. (1975). Modern Microeconomics. London: Palgrave Macmillan.
- 3. Chaturvedi, D. D., & Gupta, S. L. (2010). Business Economics Theory & Applications. New Delhi: International Book House Pvt. Ltd.
- 4. Kennedy, M. J. (2010). Micro Economics. Mumbai: Himalaya Publishing House.

## Websites:

- 1. Relevant study material of ICAI: www.icai.org.
- 2. https://www.icsi.edu/media/website/Business%20Economic
- 3. https://www.businesseconomics.com/

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